



for
**Agrifood
Systems**

Module 2
Agrifood system and
value chain analysis



ValueLinks for Agrifood Systems

Framework

1 Scope of transformation

Analysis & Strategy

2 Agrifood system analysis

3 Transformative strategy

Transformative Actions Menu

4 Green & social business models

5 Reliable & fair business linkages

6 Services for innovation

7 Financing and insurance

8 Nutritious food and standards

9 Policies for AFS transformation



Module 2 Agrifood Systems and value chain analysis

01 Agrifood Systems analysis and VC mapping

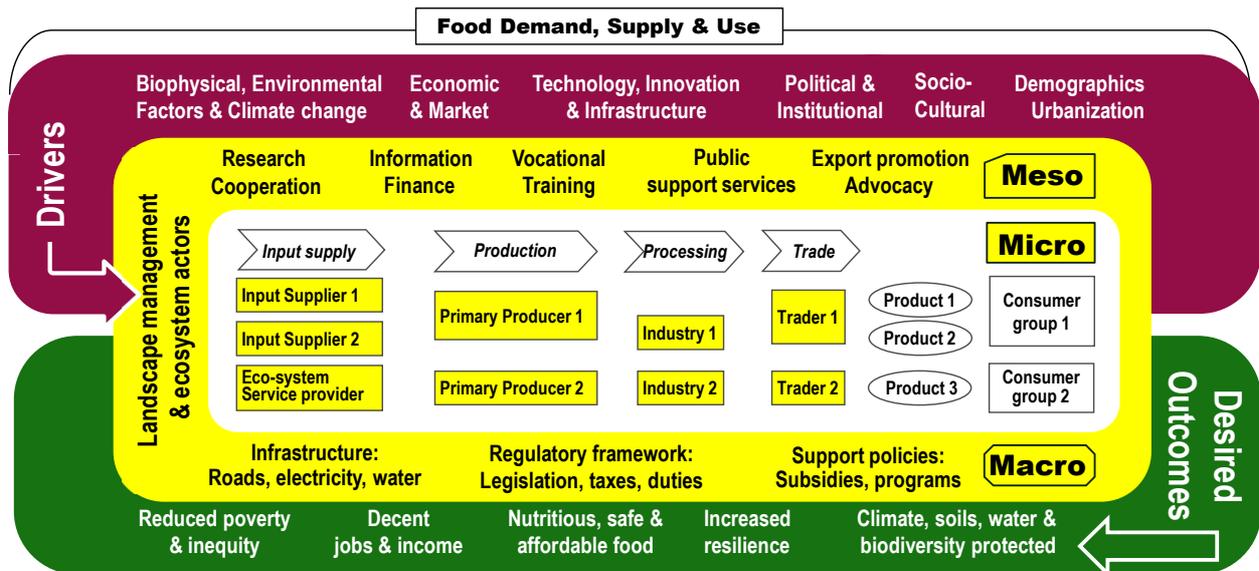
02 Environmental and climate analysis (PLANET)

03 Social analysis (PEOPLE)

04 Economic analysis (PROSPERITY)



ValueLinks for Agrifood Systems



Agrifood systems can involve different countries, ecosystems & value chains

Ghana urban markets as example

Domestic production from different regions of Ghana

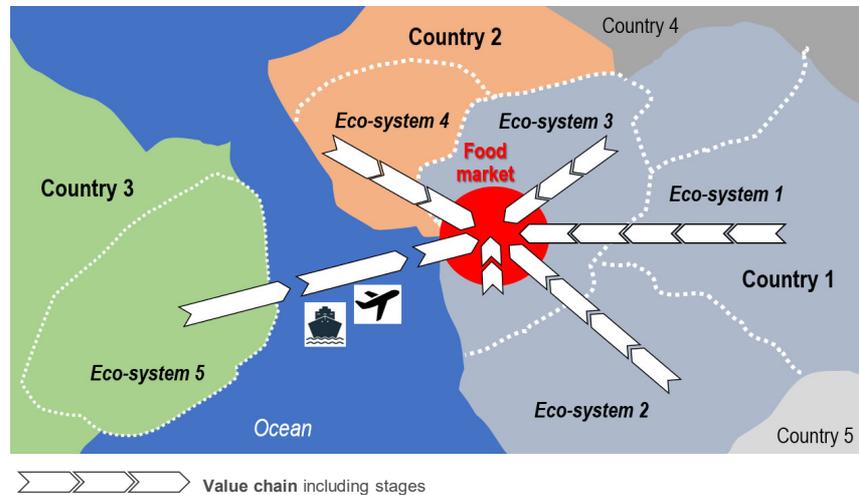
- Maize, cassava, yams
- Mango, pineapple
- Chicken, beef, fish

Imports from neighbouring countries

- Onions, beef (Niger, Burkina, Mali)
- Vegetables (Togo)

Imports from overseas

- Eggs, milk, butter etc (Europe)
- Rice from Vietnam Mekong Delta
- Etc.



Analysis and mapping of an Agrifood System

Which Agrifood System are we talking about? → name a **country**

What is the **scale** of the Agrifood System at stake? → national or regional?

Analyze the **consumption side**

Step 1 Consumer Groups

Step 2 Food baskets

Analyze the **supply side**

Step 3 AFS analysis

Step 4 Value chains & regions

Determine the **specific drivers of change**



Method: Analyse the consumption side



Food systems dashboard
Food basket tool

Step 1 Identify consumer groups according to food habits & nutrition status

→ **Distinguish:** - rural / urban - subsistence / commercial
- low income / high income - gender / age

→ **Determine size of consumer groups**

→ **Determine nutrition status per consumer group:**
undernutrition, malnutrition, obesity

Step 2 Identify food baskets of consumer groups

→ **Determine the most important food types consumed**

Carbohydrates: maize, rice, wheat, roots, tubers, sugar ...

Animal protein: meat, milk, fish, eggs, cheese ...

Protein from plants: pulses, nuts ...

Fats: Cooking oils, butter / ghee, cheese, nuts ...

Fresh vegetables and fruits

Processed food: dried / canned / smoked
/ fast / street food

Drinks: Water supply & quality, juices, soft
drinks, alcoholic drinks



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Case: Egypt's Agrifood System

Step 1			Step 2
Consumer group	Size	Nutrition status	Food basket
Urban (>100.000), middle to high income	5 million	40-60 % overweight to obese	Wheat bread, couscous, pasta, rice, chicken, eggs, lamb and red meat, fish, milk products, legumes (chick peas, beans, lentils), dates, processed food, sugar, soft drinks
Urban (>100.000), low income	39 million	8% malnourished children 40-60 % overweight to obese	Baladi wheat bread, sugar, tea, couscous, pasta, chicken, soft drinks
Rural non-poor	54 million	Data tbd	Wheat bread, couscous, sugar, tea, rice, chicken, eggs, lamb and red meat, fish, milk products, legumes (beans, lentils), dates, fresh vegetables
Rural poor (incl. subsistence) (poverty line = 2,15 USD / day)	2 million	Undernourishment, Child stunting, anaemia (women), (data tbd)	Wheat bread, Couscous, chicken, legumes, eggs



Global Nutrition Report 2022: 39.8% of adult Egyptians were obese (Body Mass Index ≥ 30)

Page 8



Excel-based Food Basket assessment *

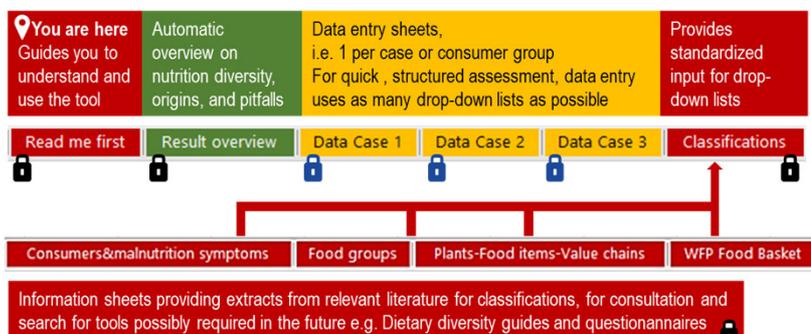


Purpose:

- Structured and well-based assessment of a food basket of specific consumer groups / regions
- Prelude to assess/ select value chains

Excel file in your seminar download link

* Developed 2025 by Annemarie Matthes with contributions from Sarah Dib



🔒 Fully protected as containing formula or standardized input / information from internationally recognized sources

🔒 Protected labels and cells for data entry according to standards



Method: Analyse the supply side – detailed version

Step 3 → Identify the sources of each food item:

- National market and subsistence production
- Imports and their percentage in total consumption
- In addition: Identify important agricultural export products:



→ Determine the respective value chains

- according to their contribution to nutrition of each strata (kcal consumed, protein content)
- The total size of markets (as different social strata may shop in the same markets)

Step 4 → Map the relevant food VCs working from the markets backwards

- Markets (open markets, supermarkets, restaurants, institutions, etc)
- Chain structure establishing linkages between operators in different channels
- Non-processed food as an end product / as an input into processing
- Combinations of crops / food products in farm and in food preparation
- Competition for land and water at production sites



Supply of important food items – case of Egypt

Step 3 Importance of markets & value chains

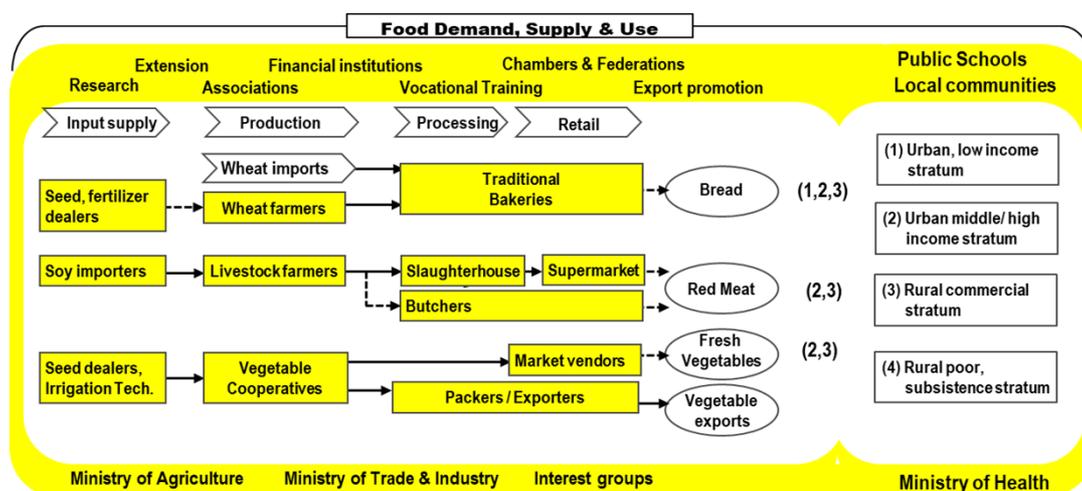
Food items	Sources (= value chains)	Current importance for nutrition	Size of market Total turnover	...	Priority of VC
Wheat bread, Couscous	60% imported 40% locally produced	Basic staple, largest supplier of kcal	20 million tons per year 4 billion USD		
Pulses Chick pea, beans, lentils					
Chicken & eggs					
Fish					
Red meat, milk					
Fresh vegetables					
Processed food (specify)					
Exports: Cotton, fresh vegetables & fruit	Foreign exchange earner	None or indirectly	8,8 billion USD		



Respective value chains in Egypt's Agrifood System



Step 4 Map the most relevant food VCs





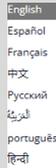
Food Systems Dashboard

Describe, Diagnose, Decide



Global & country specific data on over 280 indicators related to

- Drivers
- Food supply chains
- Food environments
- Individual factors
- Cross-cutting issues
- Outcomes



→ [Global Dashboard](#) → Indicators across countries

→ [Country diagnostics](#) → Performance & challenge areas

→ [Food Systems Countdown Initiative \(FSCI\)](#)

→ Benchmarking against 50 selected indicators

- (1) Diets, nutrition, and health; (2) Environment, nat. resources, & production;
- (3) Livelihoods, poverty, and equity; (4) Governance; (5) Resilience

→ [Interactions of FSCI indicators](#) → focus & impact chains

Maps, Graphics, Tables & Downloads

[Food Systems Dashboard](#)

© 2025 GAIN, The Columbia Climate School, and Cornell University College of Agriculture and Life Sciences

→ [Policy & Action Areas](#) → Healthier Diets

→ Environmental Sustainability

→ [Country Dashboard Admin levels](#) → for 6 countries (05/2025)
state, province, county, division, and/or city



Food Systems Dashboard

Support for conducive use



Drivers

- Environment and climate change
- Globalization and trade
- Income growth and distribution
- Urbanization
- Population growth and migration
- Policies and leadership
- Socio-cultural context

Food Supply chains

- Production systems and input supply
- Storage and distribution
- Processing and packaging
- Retail and marketing

Food Environments

- Food availability
- Food affordability
- Product properties
- Vendor properties
- Food messaging
- Food safety

Individual Factors

- Economic factors
- Situational
- Behavioural factors

Cross-Cutting Issues

- Governance
- Resilience

Outcomes

- Environmental Impacts
- Food security
- Infant and young child feeding practice
- Dietary intake & diversity
- Nutritional status
- Noncommunicable diseases
- Livelihoods, Poverty, and Equity

Indicator overview for your initial orientation

[in your seminar download link](#)

Definition and way of calculation for each indicator under

[Indicators - Food Systems Dashboard](#)



Zooming in on specific value chains

Agrifood System



Value Chains



Channel

National Agrifood System
Regional Agrifood System
Urban Agrifood system

- Rice
- Wheat
- Broiler
- Eggs

according to end product and/or marketing/distribution system

- **Wheat bread**
- **Fortified wheat flour**
- **Wheat as animal feed**



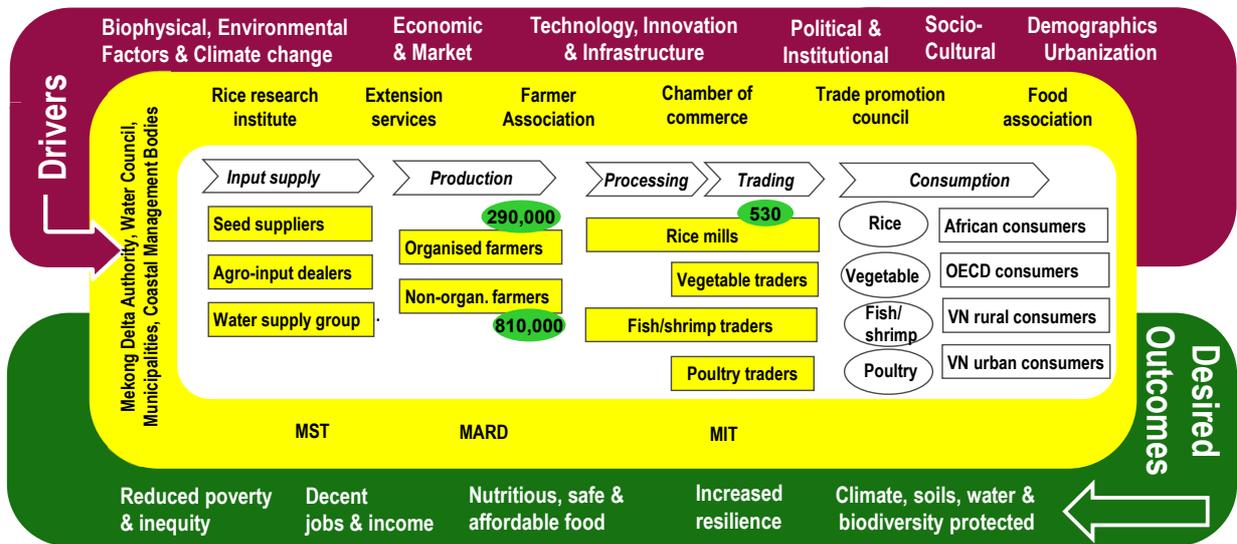
Results of value chain assessment & selection

	Key criteria	Indicators	Avocado	Teff	Sesame
Prosperity	Market demand prospects (5 to 10 yrs)	Price development, market forecasts	5	5	5
	Employment creation	Job creation potential	5	4	3
	Comparative advantages	Benchmarking with main competitors	4	4	4
People	Nutrition relevance	Importance as staple food, nutrition values	5	5	4
	Potential to lift out of poverty	Income potential per ha	5	3	2
	Inclusion of disadvantaged groups	Job creation potential for women	4	5	3
Planet	Ecosystem protection	Biodiversity & soil protection, water harvesting	4	3	3
	CC adaptation & resilience	Level of vulnerability/adaptation options	4	5	3
	Reducing / absorbing emissions	Negative impact/potential to improve	4	2	2
Other Criteria	National policy priorities	Sector strategy, environmental & social policies	5	4	5
	Evidence & Synergy of initiatives	Plans, interest, readiness to change	5	4	4
Total scores			50	44	38

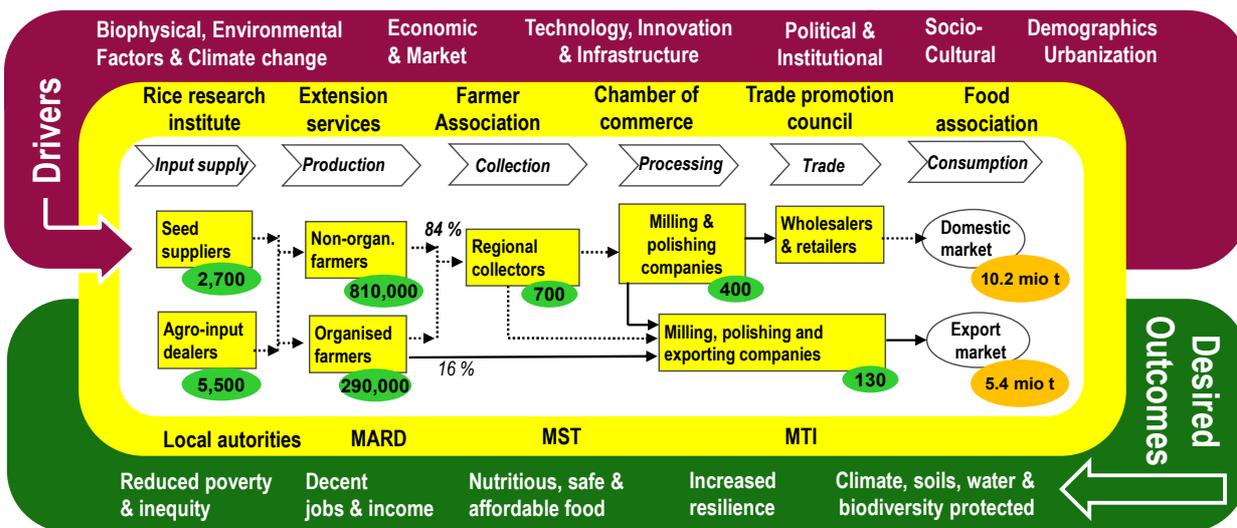
Selected



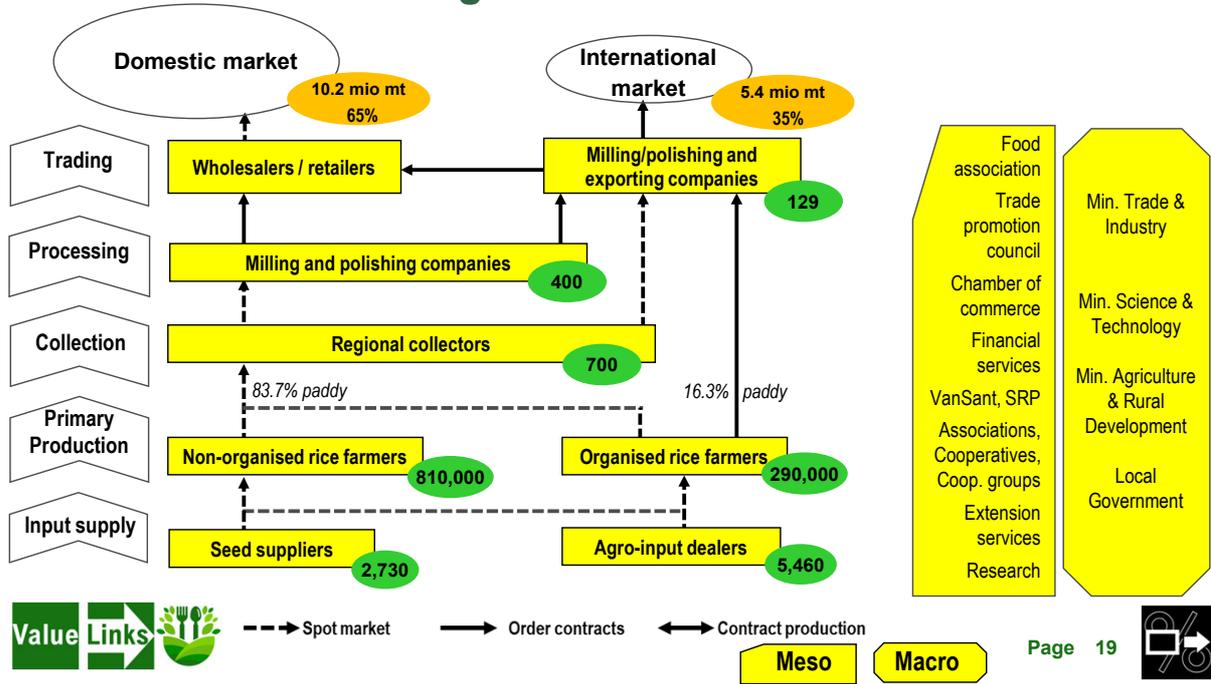
The Mekong Delta Agrifood System



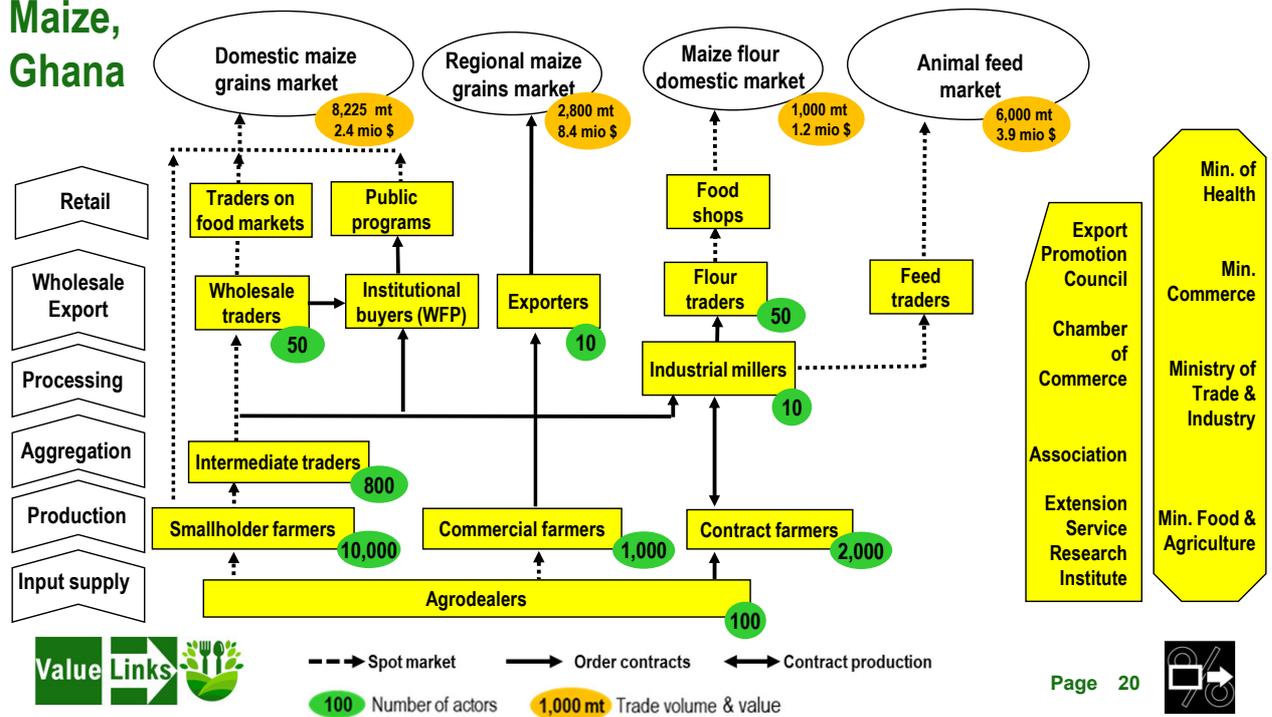
Rice VC in the Mekong Delta



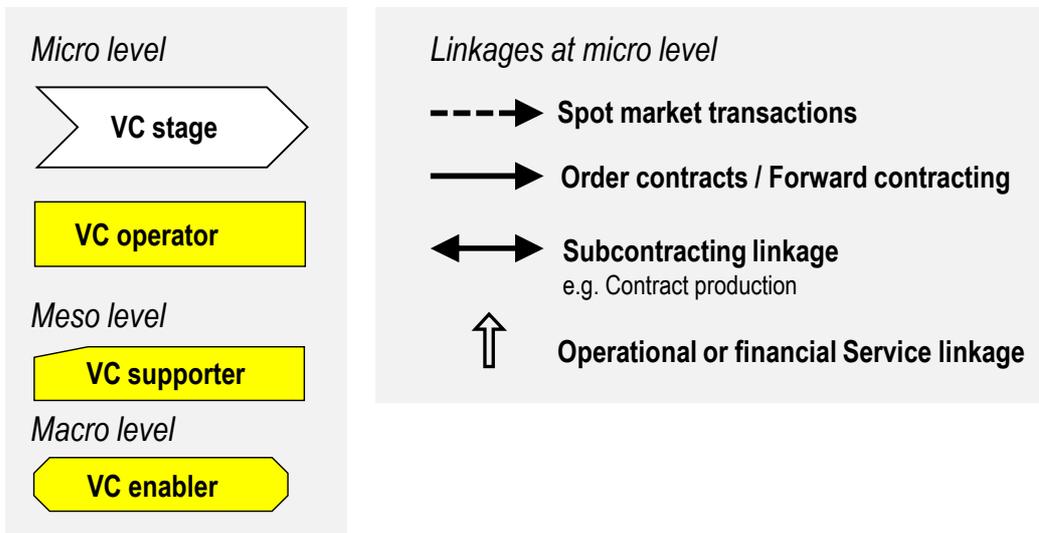
Rice VC in the Mekong Delta



Maize, Ghana



Mapping symbols



How to map value chains

- (1) Determine the **end product**
- (2) Identify **market segments** including data on volume and/ or value if available
- (3) Define the sequence of **value chain stages**
- (4) Depict **operators** and the functions they assume at micro level including numbers of operators per stage if available
- (5) Map the **business linkages** at micro level
- (6) Differentiate the chain at micro level into several **channels** as needed
- (7) Map **operational service providers** at micro level
- (8) Map **support service providers** at meso level
- (9) Map relevant **government institutions** at macro level
- (10) Compile the constraints per VC stage and those cutting across VC stages

Work as far as possible with VC actors from all levels

Iterative and/or in workshops



What makes good maps

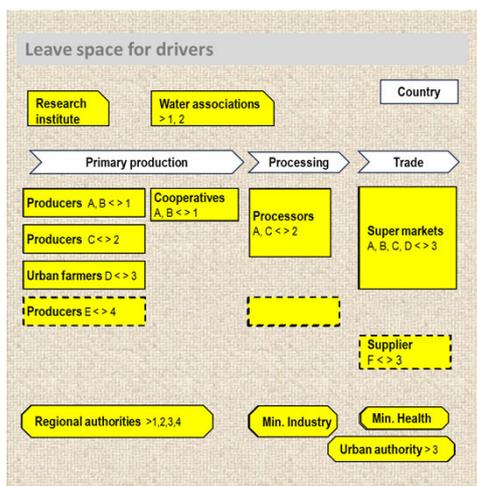
- The map shows a realistic picture of the status quo
- Relevant actors have contributed through representatives
- The map has a clear message and boundaries
- Separate maps for micro, meso and macro analysis
- Not more than 3 to 4 channels at a time
- People who have not participated in making the map understand it



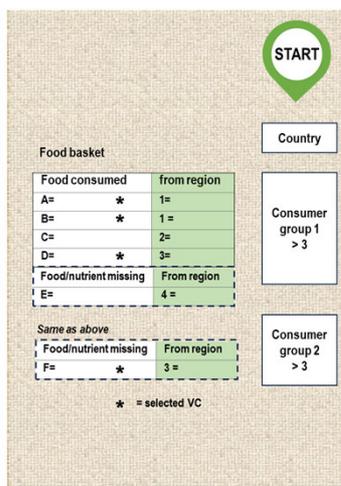
Group work 1

The AFS & Focus on transformation

Pinboard 2 - front



Pinboard 1 - front



Pinboard 1 front

- Identify consumer groups
- The food they consume
- Regions providing this food
- Identify food / nutrients missing for a healthy diet

Pinboard 2 front

Leave space for drivers of transformation

- AFS Actors micro, meso & macro level along value chain stages
- Option: indicate product<>region related to actors using information from front pinboard 1



Module 2 Agrifood systems and value chain analysis

01 Agrifood systems analysis and VC mapping

02 Environmental and climate analysis (PLANET)

03 Social analysis (PEOPLE)

04 Economic analysis (PROSPERITY)



Environmental and climate analysis (Planet)

Which topics deserve in-depth studies?



In Agrifood Systems, enterprises and consumers ...

... cause negative impact on climate and environment

- Forest or wetlands destruction for food production
- Loss of ecosystem functions (soil fertility, pollination, ...)
- Emissions from production techniques, waste.
- Wasteful utilization of scarce resources (water, soil)

... reduce emissions, manage ecosystems

... are affected by climate change and environmental degradation

- Floods, storms, heavy rains, drought, higher temperatures
- Destruction of infrastructure, production facilities, fields harvests
- Lower productivity, higher production cost
- Rising prices for food, water, energy, raw materials, waste disposal

... adapt consumption & production patterns to climate change

... can contribute positively to the climate and environment

- Carbon offsetting
- Carbon insetting
- Renewable energy
- Pollination
- Agroforestry

...take up new consumption & business models



Impact on ecosystems

Agrifood systems can involve different countries, eco-systems & value chains

Ghana urban markets as example

Domestic production from different regions of Ghana

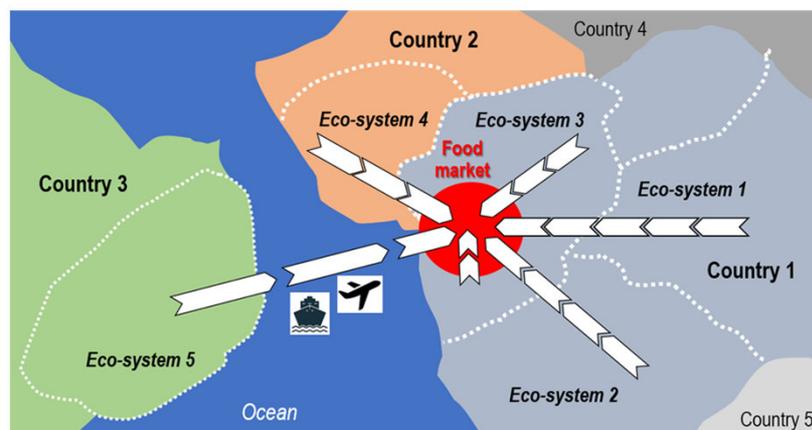
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Imports from overseas

- Eggs, milk, butter etc (Europe)
- Rice from Vietnam Mekong Delta
- Etc.



Value chain including stages



Environmental analysis of Agrifood Systems

1. Conceptual framework of the interaction between the AFS and the environment



2. General qualitative assessment tools for environmental analysis



3. Advanced quantitative assessment tools for climate change and environmental analysis

✦ Table of environmental impacts

✦ Hot spot analysis

✦ Climate proofing

✦ Geodata assessments

✦ Rapid Loss Appraisal Tool

✦ Life Cycle Assessment or FAO EX-ACT tools

✦ FAO B-Intact Biodiversity Assessment



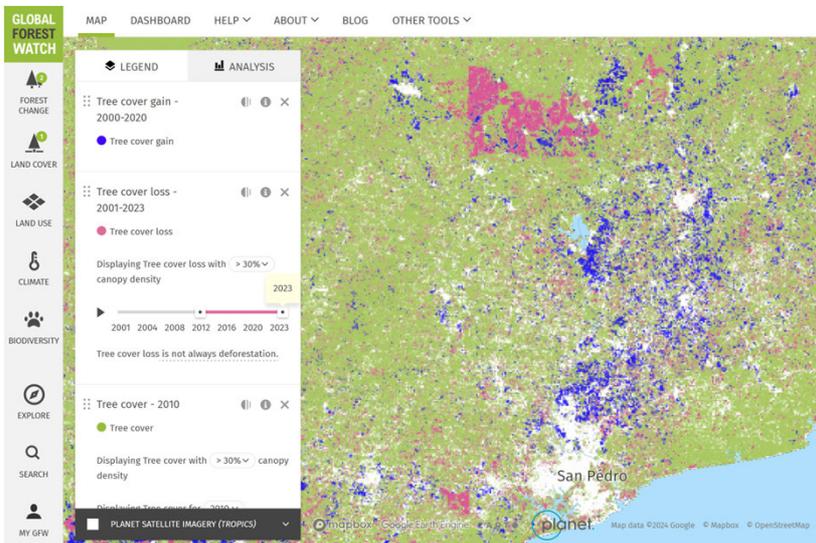
Step 1: Table of environmental impacts



AFS stage	Technical processes	Environmental impacts OF the AFS	Environmental impacts ON the AFS
Primary production	Irrigated rice production	<ul style="list-style-type: none"> ➤ Water scarcity aggravation ➤ Methane emissions 	<ul style="list-style-type: none"> ⊖ Unreliable rainfall/drought
	Vegetable production	<ul style="list-style-type: none"> ➤ Use of harmful pesticides leading to loss of biodiversity, water pollution 	<ul style="list-style-type: none"> ⊖ Temporary flooding, heavy rains, moisture
Intermediate trade	Bulking / storage	<ul style="list-style-type: none"> ➤ Losses due to inefficient storage 	<ul style="list-style-type: none"> ⊖ Infrastructure damages due to storms
Processing	Rice milling	<ul style="list-style-type: none"> ➤ Inefficient use of energy 	<ul style="list-style-type: none"> ⊖ Frequent power cuts in summer
	Vegetable processing	<ul style="list-style-type: none"> ➤ Packaging material creating plastic waste 	<ul style="list-style-type: none"> ⊖ Polluted ground water
Trade	Road transport	<ul style="list-style-type: none"> ➤ Air pollution, carbon emissions 	<ul style="list-style-type: none"> ⊖ Landslides blocking market access
Consumption	Cooking with firewood	<ul style="list-style-type: none"> ➤ Overexploitation of firewood leading to deforestation 	<ul style="list-style-type: none"> ⊖ Rising firewood prices



Global Forest Watch



Free source to map deforestation:

- Timeline of satellite data showing deforestation & afforestation
- Online zooming in any particular zone
- Good data source for first estimation

<https://globalforestwatch.org/map/>



Step 2: Hot spot analysis



<p>(A) Intensity of resource use e.g. water, energy, soil</p> <ul style="list-style-type: none"> ▪ High intensity of use → (3) ▪ Medium intensity of use → (2) ▪ Low intensity of use → (1) 	<p>(B) Availability of the resource</p> <ul style="list-style-type: none"> ▪ Resources almost depleted → (3) ▪ Resources become scarce → (2) ▪ Resources largely available → (1) 	<p>(A) x (B)</p> <p>1-5: No hot-spot 6-9: Hot-spot</p>
<p>(A) Impact of the AFS on environment or climate</p> <ul style="list-style-type: none"> ▪ Complete ecosystem loss / severe damage → (3) ▪ Significant damage → (2) ▪ Interference with ecosystem → (1) 	<p>(B) Adaptation capacity of environment/climate</p> <ul style="list-style-type: none"> ▪ Unacceptable damage → (3) ▪ Damages can be compensated → (2) ▪ Damage within limits, fully reversible → (1) 	<p>(A) x (B)</p> <p>1-5: No hot-spot 6-9: Hot-spot</p>



Step 2: Hot spot analysis result

VC stage	Technical processes	Water	Energy	Soil	Ecosystems	Climate
Primary production	Irrigated rice production	High intensity of water use in the irrigation area: 3				
	Vegetable production					
Intermediate trade	Bulking / storage			Resources almost depleted: 3		
Processing	Rice milling					
	Vegetable processing					
Trade	Road transport					
Consumption	Cooking with firewood					

**3x3 = 9!
Hot spot**



Step 2: Rapid Loss Appraisal Tool (RLAT) with AFS actors

Including hot spot analysis

VC Function (cf. VC map)	immediate effect	Likely later effect	Relevance (0-3)	Importance (0-3)	Hot spot (6-9)
Input supplies	Loss occurrence & effect at same VC stage	Missed opportunities	Probability of event (0-3) „How likely is the event?“	Severity of event (0-3) “How many people suffer?“	Hot spot if “Relevance x importance” = 6 or 9
Harvest					
Aggregation					
Transport					
...					

Same approach for Wholesale Trade, Processing, Retail Trade



Rapid Loss Appraisal Tool (RLAT)
for agribusiness value chains
User guide for maize

Published by giz 

[Ostermann H., Will M., Hell K. 2015. Rapid Loss Appraisal Tool \(RLAT\) for agribusiness value chains, User guide](#)



Step 2: Climate Proofing



Probability of climate hazard	Level of risk	Extent of damage		
		Low	Medium	High
High	Medium	High	High	High
Medium	Low	Medium	High	High
Low	Low	Low	Low	Medium

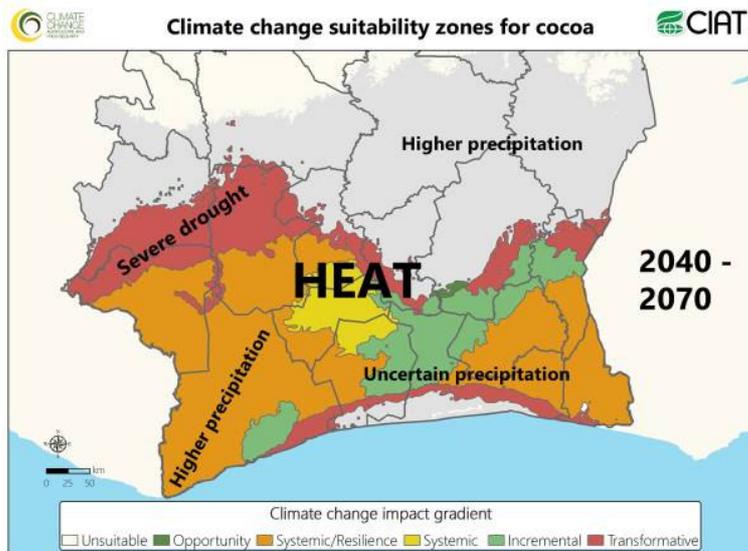


System of interest (VC function)	Climate hazard of concern	Impact	Vulnerability		Risk level	Adaptation options
			Sensitivity	Adaptive capacity		
Primary production of apricots	Late frost	Loss of harvest	Destroys 70% flowers during flowering period. High altitudes/young plantations particularly affected.	Protection nets new research findings available, income loss compensation by diversification	●	Promote protection nets, Introduce water sprinkling equipment Plant new late flowering varieties Diversify (plums) Insurance
					
Trading of apricots	Avalanches	Market access blocked for weeks	Can affect 70% of the production area	Income loss compensation by diversification	●	Develop processing facilities



Step 3: Geodata to show & forecast environmental impacts

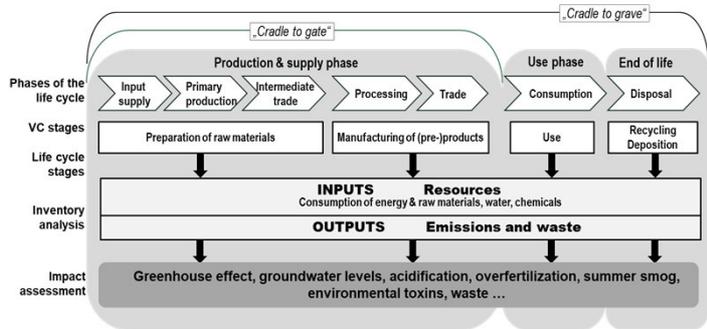
Bunn C., Fernandez-Kolb P., Lundy M. 2019.
 InfoNote Climate Smart Cocoa in Côte d'Ivoire
 Full version under your download link



Step 3: Life cycle analysis method



- Phases according ISO 14040/44 (2006)
- 1. Definition of goal and scope**
 - 2. Life cycle inventory**
Input/output analysis of mass and energy flows
 - 3. Life cycle impact assessment**
Evaluation of Environmental Relevance
 - 4. Interpretation**
Optimisation potential



Source adapted from GIZ 2013. The Ecological Footprint of Cassava and Maize Post-Harvest Losses in Nigeria. A Life Cycle Assessment. Page 17



European Platform on LCA | EPLCA

- Overview [EPLCA Consumer Footprint Foods.pdf](#)
- Advanced [EPLCA International reference life cycle data system \(ILCD\) handbook](#)
- Data [EPLCA Life Cycle Data Network Contact List](#)
- Interesting [EPLCA European Food System Waste](#)



Step 3: Life cycle analysis

Environmental impacts of post-harvest losses along rice value chains Nigeria

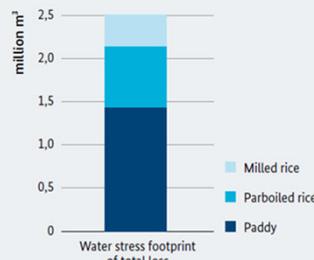
1.050 million tons paddy and milled rice lost each year

EUR 265 million Value lost p.a.

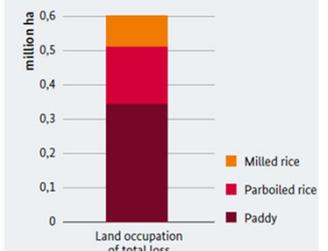
Global warming potential
0.7 million tons of CO₂eq



Water stress footprint
2.5 million m³



Land used for losses
600,000 hectares



Case and figures: GIZ 2014. Post-Harvest Losses of Rice in Nigeria and their Ecological Footprint



Step 3: Ex-ACT Ex-Ante Carbon-balance Tool V.9



1. Scope



- Region, country, climate, moisture, soil type
- Duration of analysis (Implementation & Capitalization phase)
- Triggers default parameters in the tool

2. Focus on primary production & inputs



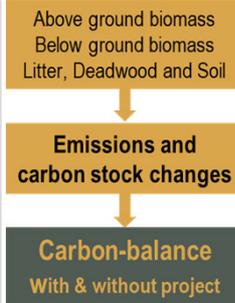
- All agric. activities including de/re/afforestation, other land use changes, annual/perennial crops, flooded rice, Inputs.
- Grasslands, Livestock, Forest mgt.,
- Inland/coastal wetlands, Fisheries, Aquaculture,

3. Results in key indicators



- Total carbon balance* and by activity
- Annual carbon balance (total, average, per hectare)
- GHG fluxes with & without intervention scenarios
- Disaggregated by Greenhouse gases CO₂, CH₄, N₂O

FAO, 2022. Ex-Ante Carbon-balance Tool | EX-ACT – Guidelines. 2nd edition



Set of linked Microsoft Excel sheets

User inserts basic data on agricultural activities and practices

Analysis automated

- Ex ante
- Monitoring
- Ex post evaluation

Download with registration

[EX-ACT | Economic and Policy Analysis of Climate Change | Food and Agriculture Organization of the United Nations \(fao.org\)](#)



Step 3: Ex-Ante Carbon-balance Tool



The Accelerated Food Security Project in Tanzania

GHG impact (t CO₂-equivalents)

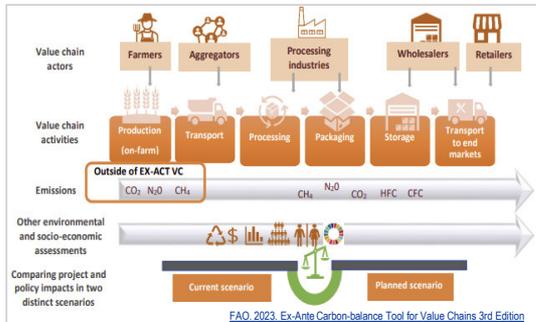


Project components	Without project	With project	GHG balance for 20 years
Annual crops	12 199 908	- 416 653	-12 616 561
Irrigated Rice	592 005	3 199 722	2 607 667
Fertilizer emissions	982 045	5 321 271	4 339 226
Other investments	0	235	235
Total area 1 058 385 ha	Final GHG balance		- 5 669 433
	Per ha		- 5,4
	Per ha/yr		- 0,27

Positive values = GHG sources
Negative values = GHG sinks / reductions



Step 3: Ex-ACT VC Ex-Ante Carbon-balance tool for value chains



Scope

- Annuals, perennials, dairy, meat and fish
- 1 commodity at a time, max. 9 actors, max. 5 activities
- All data for a specific year (e.g. GHG emissions, cost, revenues, jobs)

Limits

- Static model for 1 year, Current vs planned scenario
- By-products require a parallel analysis (2nd excel file)
- Minimal level of food processing of pure product
- Micro-meso level of analysis
- No uncertainty assessments

Download with registration

[EX-ACT | Economic and Policy Analysis of Climate Change | Food and Agriculture Organization of the United Nations \(fao.org\)](#)



Step 3: B-INTACT Biodiversity Integrated Assessment and Computation Tool



Purpose

- Biodiversity impact at project and policy-level
- Policy indicators to support informed decisions;
- Capture biodiversity concerns not accounted for in conventional carbon pricing;
- Support countries to access funds from intern. financial institutions and mechanisms to fund projects, programs and policies.

Download with registration

[EX-ACT | Economic and Policy Analysis of Climate Change | Food and Agriculture Organization of the United Nations \(fao.org\)](#)

Mean Species Abundance

Level of biodiversity intactness (0 = complete loss, 1 = complete intactness)



	Without	With
MSA (final)	0.33	0.42
MSA (LU)	0.37	0.47
MSA (I)	1.00	1.00
MSA (FI)	0.25	0.46
MSA (HE)	0.55	0.55

Policy Indicators

I. Area of Biodiversity Loss	
Without project	109,497 ha
With project	94,521 ha
Area of avoided biodiversity loss: 14,888 ha	
II. Added Social Value of Biodiversity	
16,779,000 USD	
III. MSA+	
Without project	0.18
MSA adjusted for Extinction risk	0.23
With project	0.23

[FAO.2020. B-INTACT Guidelines](#)



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01 Agrifood Systems analysis and VC mapping

02 Environmental and climate analysis (PLANET)

03 Social analysis (PEOPLE)

04 Economic analysis (PROSPERITY)



Social analysis (People)

Which issues deserve in-depth studies according to VC and consumer perspective?

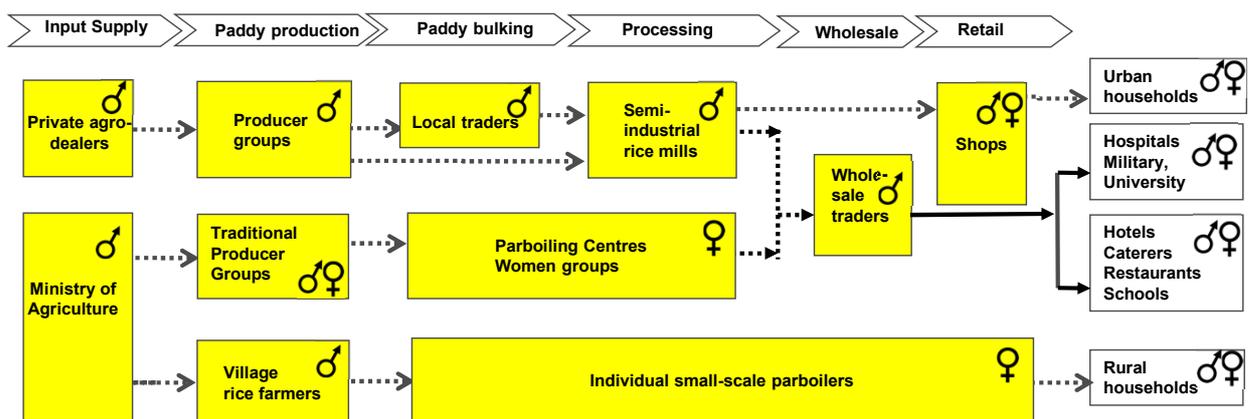


Fields and tools of social analysis

- Gender analysis
 - ✂ Gender mapping
 - ✂ Gender makes Business Sense
 - ✂ Youth employment assessment
- Poverty analysis
 - ✂ Poverty assessment
 - ✂ Livelihood analysis
- Nutrition
 - ✂ Household Dietary Diversity Score
 - ✂ Individual Dietary Diversity Score
 - ✂ Food Insecurity Experience Scale (FIES)



Gender mapping, rice VC West Africa



Gender sensitive value chain analysis



Actors	Access to resources	Control of resources	Business linkages	Perceptions and beliefs	Laws and regulations
Female and male farmers	How did you get your land?	Who takes the decisions about your (farm) business?	What direct business linkages do you have with suppliers, buyers, service providers	Who ensures which activities in your business?	What laws or policies prevent you from operating your business?
Producer groups, associations or cooperatives	How do you raise funds when you need them?	Who negotiates sales?	What business linkages do you have with enterprises doing the same as you?	What parts of your business are difficult for you because you are a woman/man?	
Male traders	How do you find clients?	Who sells and gets the payment?	How would you make these linkages stronger?	Are there any parts of your business that men/women are discouraged from doing?	What laws support you in running your business
Female processors	How to obtain reliable information on new techniques?	Who controls bank accounts	What new business linkages would be interest for you?		

For information on the approach **Gender Makes Business Sense Plus** >> Downloads - Agri-Business Facility for Africa info@agribusiness-facility.org



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Youth employment

- Youth are on the front lines to build future food systems
- They bear risks from climate change, social and economic inequities, and political marginalization
- Agrifood systems provide a wide spectrum of opportunities for the engagement and employment of young people

Assessment of:

- Age structure of VC actors
- On-farm and off-farm employment of youth (agro-processing, trade, cooperatives and services) and quality of jobs
- Number of youth entering the labor market
- Quality of the education and vocational training system (qualification of youth, skills mismatch)
- Youth migration
- Factors hampering youth access to the VC e.g. access to land, capital

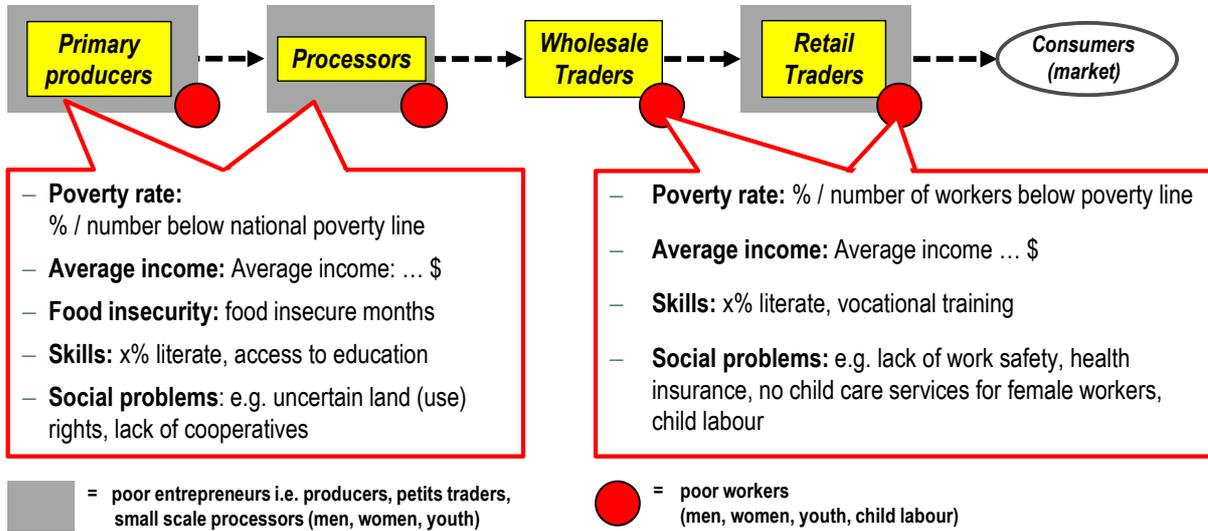
More under >> [FCS, HLPE. 2021. Summary on Promoting youth engagement and employment in agriculture and food systems](#)



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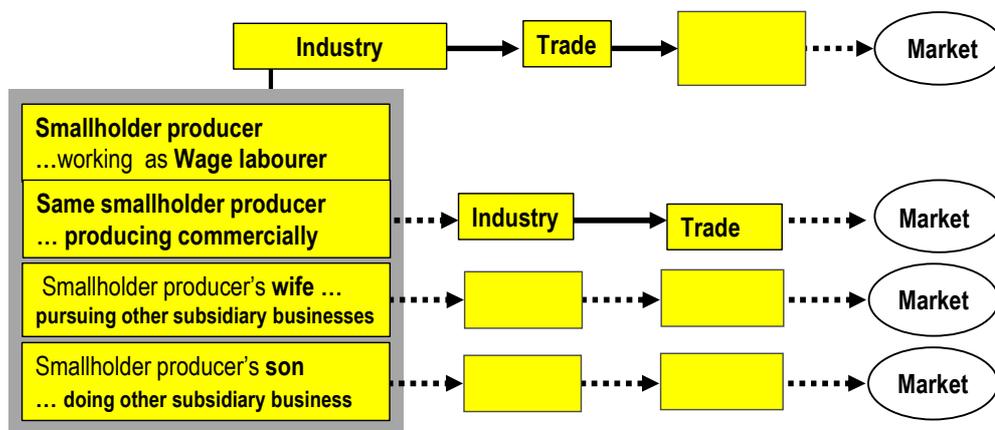


Poverty assessment



Livelihood analysis

Different household members may contribute from different sources of income and different value chains to the livelihood



Particular constraints of poor producers, SME or workers

Lack of productive resources

- Limited availability / limited access to productive resources
- Lack of capital

Social sustainability

- Conflicts over the use of natural resources
- Lack of reserves, no savings
- Conditions of employment

Market failures affecting the poor

- Small scale transactions
- Weak professional organization
- High transaction cost & risk due to informality, unfavorable contracts
- Absence or low quality of services & products
- Excessive buyers' power weakens bargaining position of SME
- Vulnerability: exclusion of small suppliers in demand crises



AFS ensuring food security and health: Why?

Hunger and malnutrition still prevalent

- Increased income does not necessarily lead to better nutrition.
- Smallholder farmers, poor workers and urban dwellers are often not able to generate a decent income.
- Knowledge on healthy food and nutrition weakly developed
- Specialized commercial production can reduce diversity of food production for market and own consumption.

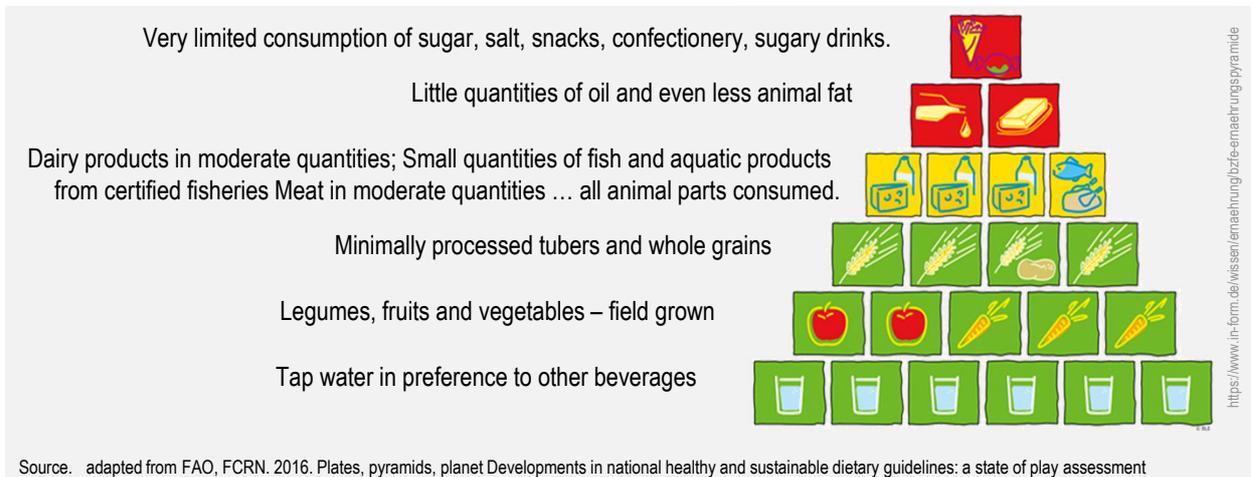
Hunger *Chronic calorie deficit.*

Malnutrition *Nutrient disequilibrium and micronutrient deficiencies*



Low environmental impact diets consistent with good health

Wide variety of foods eaten and balance achieved between energy intake and energy needs.



Excel-based Food Basket assessment *

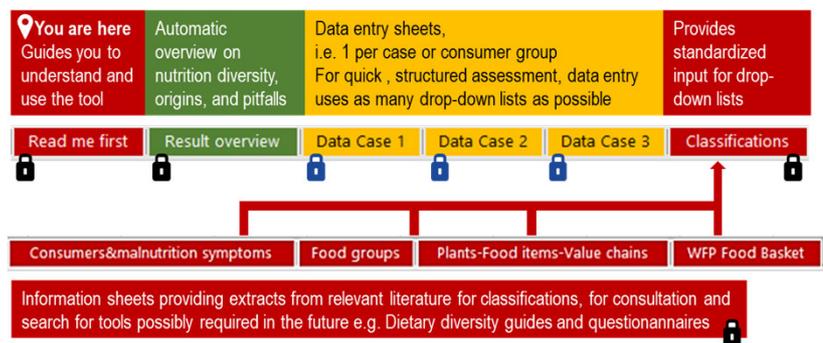


Purpose:

- Structured and well-based assessment of a food basket of specific consumer groups / regions
- Prelude to assess/ select value chains

Excel file in your seminar download link

* Developed 2025 by Annemarie Matthess with contributions from Sarah Dib



Fully protected as containing formula or standardized input / information from internationally recognized sources

Protected labels and cells for data entry according to standards



Food basket tool: Case information & data

Country	>> type: country name	Nigeria
Region / State / Province / Department	>> type	Lagos State
Specific location	>> type if applicable	Lagos - Makoko
Consumer group	>> Use drop-down list	Urban middle to high income (>100,000 inhabitants)
Type of consumers	>> Use drop-down list	All ages and genders
persons		100,000
Symptoms of malnutrition 1	>> Use drop-down list	Underweight
Symptoms of malnutrition 2	>> Use drop-down list	Nutrient deficiency

Data inserted are dummies to develop the data sheet
The majority of data entries builds on drop-down lists under the sheet classifications

Check these sheets >> [Classifications](#) [Consumers&malnutrition symptoms](#) [Food groups](#) [Plants-Food items-Value chains](#) [WFP Food Basket](#)
before starting to fill the data case

	Same food from different sources or types of processing								Food from one source or type of processing							
	Top food 1	Top food 2	Top food 3	Top food 4	Top food 5	Top food 6	Top food 7	Top food 8	Top drink 1	Top drink 2	Top drink 3	Drinking water				
Insert food item respectively drinks >> Sheet Plants-Food items - value chains may give you guidance	Maize	Maize biofortified Provitamin A	Chicken meat	Chicken meat	Sweet potato	Sweet potato biofortified	Tilapia	Tilapia	Spinach	Cow pea	Mango	Cashew	Juices	Tea	Wine	
Food group >> Use drop-down list	Grains	Grains biofortified	Poultry	Poultry	Roots & Tubers	Roots & Tubers biofortified	Fish or Seafood	Fish or Seafood	Dark, leafy greens & vegetables	Pulses	Provitamin A-rich fruits	Nuts	Other fruits			
Nutrient group >> Use drop-down list	Carbo-hydrates	Carbo-hydrates	Animal protein	Animal protein	Carbo-hydrates	Carbo-hydrates	Animal protein	Animal protein	Micro nutrients	Protein from plants	Carbo-hydrates	Fat from plants	Carbo-hydrates		Carbo-hydrates	
Degree of processing *) >> Use drop-down list	NOVA 1	NOVA 2	NOVA 3	NOVA 4	NOVA 1	NOVA 1	NOVA 1	NOVA 2	NOVA 1	NOVA 1	NOVA 1	NOVA 2	NOVA 1	NOVA 3	NOVA 4	
Type of processing >> Use drop-down list	Cooked	Baked	Grilled	Fast food	Cooked	Cooked	Grilled	Smoked	Steamed	Cooked	Dried	Toasted	Pressing	Infusion		
Micro nutrients	>> insert below 1 if the top food is rich or biofortified in specified micronutrients >> red cells will become green								>> insert 1 if the top drink contributes specified micronutrients							
(Pro)Vitamin A		1				1								1		
Vitamin B12			1	1				1	1							
Vitamin C								1		1	1	1	1	1		
Iron									1		1					
Iodine										1						
Zinc		1				1										
Acquisition modes >> Use drop-down list	Own production	Food for work	Own production	Purchase with cash	Own production	Purchase with cash	Purchase on credit	Purchase with cash	Purchase with cash	Food aid	Purchase with cash	Purchase with cash	Purchase with cash	Purchase with cash	Purchase with cash	Purchase with cash
Supply sources	Locally produced	National reserves	Locally produced	Imported	Locally produced	Locally produced	Imported	Imported	Locally produced	Food aid	Locally produced	Locally produced	Locally produced	Imported	Imported	Locally produced against payment
Water supply >> Use drop-down list													Locally produced			Locally produced against payment
Water quality >> Use drop-down list																Bottle
																Tap
																Treated before reaching household
																Treated before reaching household



Food basket tool: Automatic summary across cases

	Case 1	Case 2	Case 3
Country	Nigeria	Nigeria	Nigeria
Region / State / Province / Department	Lagos State	Ondo State	Lagos State
Specific location	Lagos - Makoko		Lagos Victoria Island
Consumer group	Urban middle to high income (>100,000 inhabitants)	Rural poor incl. Subsistence (poverty line = 2,15 USD / day)	Urban low income (>100,000 inhabitants)
Type of consumer	All ages and genders	Pregnant / lactating women	Adolescents
Size of consumer group	100000	50000	200,000
Symptoms of malnutrition	Underweight	Underweight	Overweight
	Nutrient deficiency	Preg/lact women: Low weight gain	Nutrient deficiency
Top foods	Maize	Maize	Maize
	Chicken meat	Chicken	Chicken
	Sweet potato	Sweet potato	Potato
Top drinks	Juices	0	Soft drinks
	Tea	0	0
	Wine	0	0
Nutrients			
Carbo-hydrates	7	2	3
Animal protein	4	1	1
Protein from plants	1	1	1
Fat from plants	1	0	4
Fat from animals	0	0	0
Fruits	1	0	0
Vegetables	1	1	0
Incidence of micronutrients			
(Pro)Vitamin A	4	0	0
Vitamin B12	4	1	1
Vitamin C	3	0	0
Iron	3	2	1
Iodine	1	1	0
Zinc	2	0	0
Biofortified grains	1	0	0
Biofortified roots & tubers	1	0	0
Biofortified pulses	0	0	0
Incidence of processed food (Nova 3)	2	1	3
Incidence of ultra-processed food (Nova 4)	2	0	2
Hygiene risks related to drinking water	0	1	0
Acquisition from market >> VC / bundles of VC (incl. drinking water)	11	1	5



More tools to assess nutrition



Primary data at affordable cost

- General & specific nutritional behaviors, consumption patterns & deficits
- Access to different food types
- Food insecurity

Household dietary diversity Score (HDDS)

Individual Dietary Diversity Score (IDDS)

[HDDS IDDS guidelines. FAO. 2011](#)

Minimum Dietary Diversity for Women (MDD-W)

[MDD-W Guide; FAO. 2021](#)

- ← Foods consumed the last **24 hours**
- ← Reflecting time bound access to a variety of foods

Food Insecurity Experience Scale (FIES)

- ← 8 survey questions
- ← covering **one year**

Secondary data on

- **Health and Nutrition status** e.g. height or weight for age of children, teeth, dietary status

[The State of Food Security and Nutrition in the World 2024](#)

[Global Nutrition Report | Country Nutrition Profiles](#)

[Food Systems Dashboard](#)



Module 2 Agrifood Systems and value chain analysis

01 Agrifood Systems analysis and VC mapping

02 Environmental and climate analysis (PLANET)

03 Social analysis (PEOPLE)

04 Economic analysis (PROSPERITY)



Economic analysis (PROSPERITY)

Which issues deserve in-depth studies?



Which economic analysis?

Market analysis

- Production and domestic consumption
- Export and import figures

Income assessments

- Farm income, wages
- Profit calculations for other selected actors

Value-added along the VC

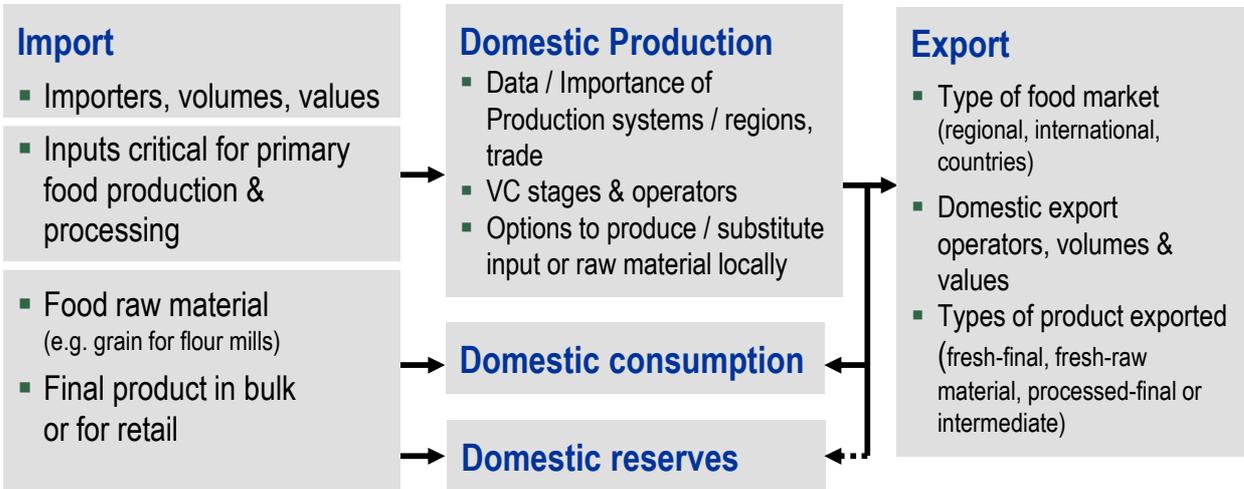
- Contribution of chain segments to total value generated

Assessing competitiveness

- Benchmarking of unit cost of production
- Benchmarking of labour and other factor productivities



Food market analysis



Information sources on international trade



■ Anonymous User (free)
 ◆ Registered User (free)
 ● Registered Users (subscription)

Trade in services data ■◆●

Yearly ■◆●, quarterly ◆● and monthly ◆● trade data on import & export values, volumes, growth rates, market shares ■◆● from the most aggregated level to the tariff line level ◆●

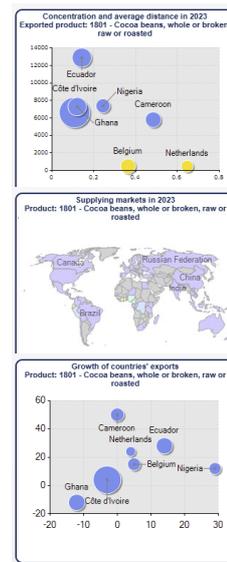
220 countries and territories; 5300 products (Harmonized System) ■◆●

Directory of importing and exporting companies ●

Tables & maps, and other tools ●

<https://www.trademap.org/Index.aspx>

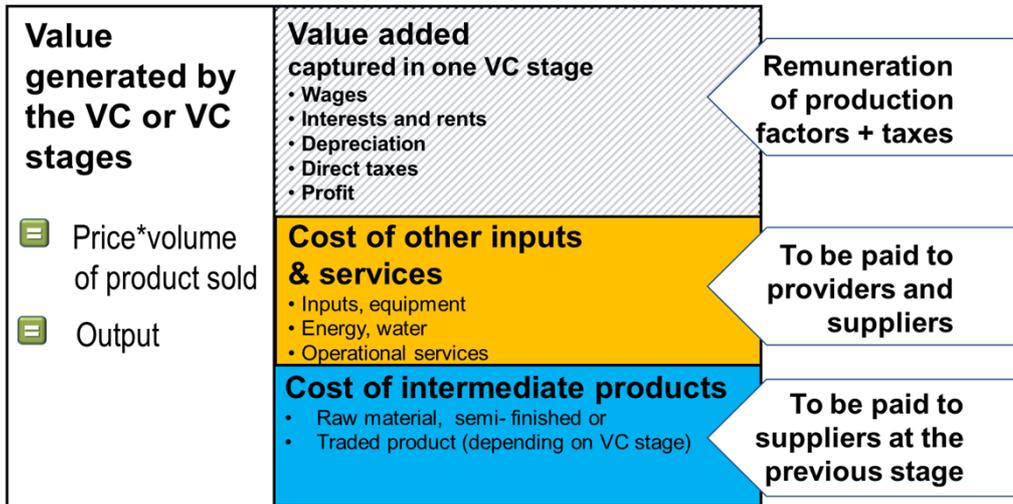
[>>Subscription Options and Fees](#)



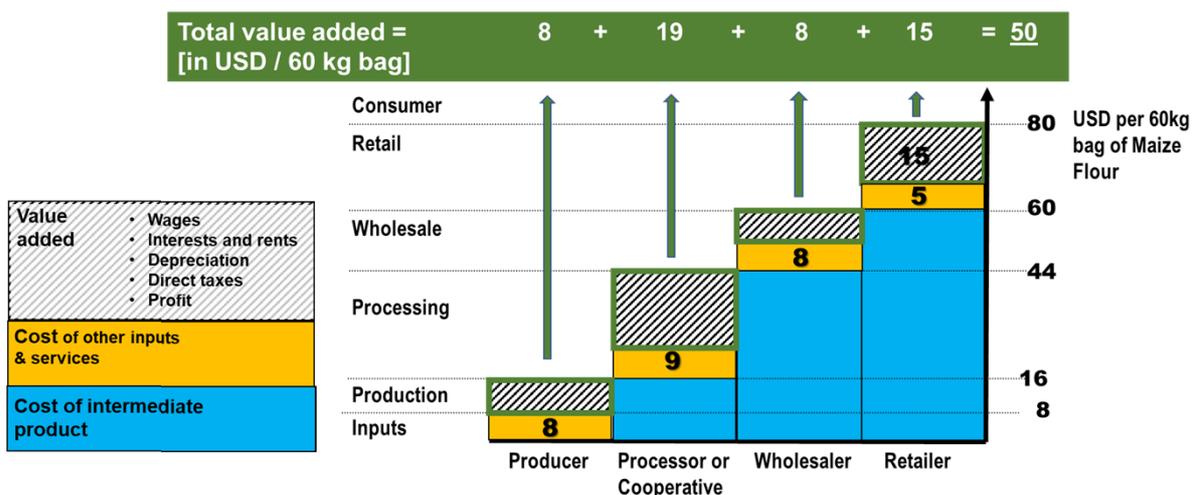
Other ITC Tools	More
Market Access Map	
Investment Map	
Sustainability Map	
Trade Competitiveness Map	
Procurement Map	
Export Potential Map	
Market Price Information	
ITC Market Analysis Portal	
Rules of Origin Facilitator	



Value generated ... Value added



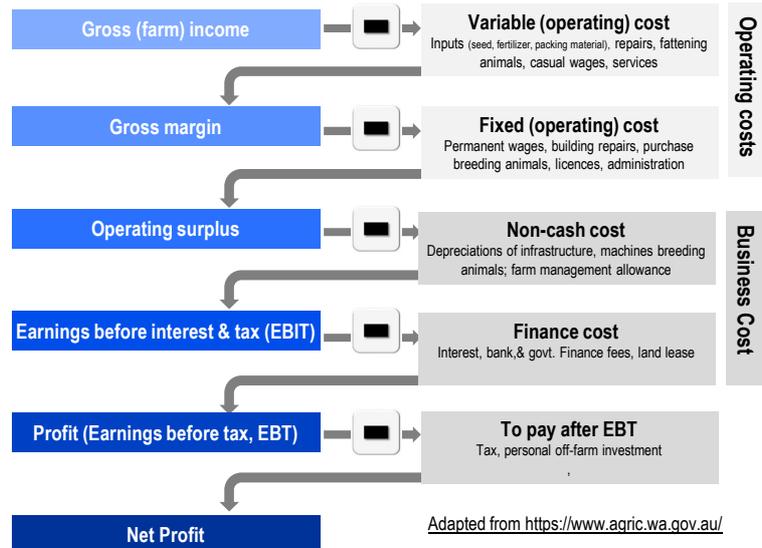
Value added calculation



Assessing competitive advantage, dates Algeria



Income, profit & cost types



Adapted from <https://www.agric.wa.gov.au/>

